

ZETTLER GROUP

April 10th, 2025

RE: **ZETTLER Group – Reciprocity Tariff Statement – Impact on open orders**

Dear Customer,

We would like to inform you that due to the dynamic nature of global trade, tariffs on imported goods are subject to daily fluctuations, both up and down. The tariff rate applied will be based on the country of origin of the parts, and any changes in these rates will be reflected accordingly. **As of April 10th at 9AM PST, the current tariff rate from China is 150%, which includes both current tariffs and the Section 301 tariffs that have remained in effect since 2018.** While we will make every effort to keep you updated on the current rates, we cannot guarantee any specific rate due to the rapidly changing nature of tariff policies. The tariff surcharge will be applied as a separate amount on your invoice by line item and will not be included in the cost of the product itself.

In order to ensure smooth transactions, we kindly remind you that the payment of these tariff charges needs to be made in a timely manner. As tariff rates fluctuate, the surcharge applied will reflect the rate at the time of import, and we rely on prompt payment to maintain the integrity of our supply chain and services.

We appreciate your understanding and cooperation in this matter. Should you have any questions or require further clarification, please reach out to your ZETTLER Account Manager. **Please confirm in writing that you have read and understood this notice regarding tariff surcharges and agree to the statement above.**

Sincerely,



Max Moegling

CFO

ZETTLER GROUP NORTH AMERICA

www.zettlerusa.com